

**FOR IMMEDIATE RELEASE**

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**PAUL J. HAYE NAMED TO
NEW YORK LIFE'S CHAIRMAN'S COUNCIL**

Maumee, OH December, 2018 – Paul J. Haye has been named a member of the 2018 Chairman's Council of New York Life. Members of the elite Chairman's Council rank in the top three percent of New York Life's elite sales force of more than 12,000 licensed agents in sales achievement. He has been a member for 18 years as of 2018.

Mr. Haye has been a New York Life agent since 1981, and is associated with New York Life's Toledo General Office in Maumee, OH.

Haye earned his Chartered Life Underwriter CLU® designation in 1994 and his Chartered Financial Consultant ChFC® designation in 1998, both from The American College of Bryn Mawr, Pennsylvania. In addition, he was certified as an AEP® by the National Association of Estate Planners & Councils in 2008. He also attended the University of Toledo. Mr. Haye has been a consistent recipient of NAIFA's National Quality Award—19 years in 2018, has received NAIFA's National Sales Achievement Award three times, and has been a member of NAIFA since 1981. He has been a member of the Society of Financial Service Professionals since 2007. Mr. Haye is a Registered Representative offering securities through NYLIFE Securities LLC, Member FINRA/SIPC, and is also a Member Agent of the Nautilus Group ® which is a service of New York Life. He holds Series 6, 63, and 22 licenses, and is licensed to sell insurance and securities in 24 states.

He currently resides Perrysburg, OH with his wife, Ruth. He is Founder and President of Heritage Planners. His firm is located at 1684 Woodlands Drive, Suite 100, Maumee, OH 43537. Heritage Planners is not owned or operated by New York Life Insurance Company or its affiliates.

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